

Shmuel Ben-Uzi – Curriculum Vitae

Languages **Hebrew, English**
Nationality: **Israeli**
Mobile: +972-50-7596800
Email: shmuelbu@thermosiv.com

SUMMARY

Experienced Low voltage system integration applications and System architect designer for mega projects in Israel and all over the world. The projects include design and implementation of integrated hardware and software applications, for Low Voltage Systems, RFID applications, CCTV , IoT and others, under integrated Command and Control systems.

PROFESSIONAL EXPERIENCE

2021 – present: Project Manager – ThermoSiv Ltd.

RFID and Automotive applications Project manager, based on ThermoSiv yarn.

2019- 2020 Low voltage and Systems architect - RedWaves Systems

Experienced Low voltage system integration applications and System architect designer for mega projects in Israel.

2011-2019 Low voltage systems sales and technical architect – Ledico- Bosch

Bosch representative in Israel, design and implementation and technical customers support of HLS and other IP based Low Voltage systems.

2009-2012 Chief Systems Officer at ITWORKS ISRAEL

Manage the sale, design and implementation of HLS and other IP based Low Voltage systems.

2006-2009 Director of Sales and Business Dev. - Vigilant Technology

AS Vigilant CCTV product manufacturer, managed the Sales & Business Development in Europe (Exclude France and UK) / APAC and Israel region. Developed, from scratch, distribution & channel partner networks in Europe and APAC.

2003-2006 Director of sales and Business Dev. - BATM (Telco Systems)

Build, from scratch, the HLS section of the company. Managed the Sales & Business Development in Italy, UK and Scandinavia. Managed all business relations with Alcatel, world-wide.

2000-2002 Product manager – Ectel

Managed the R&D process of implementation all marketing requirements, as well as the internal product quality processes. Managed worldwide features requirements from fixed, wireless and IP telephony companies like: Telefónica de España S.A., BellSouth, Telekom Austria, Embratel Brazil, Cellcom Israel, Pelephone Israel and others.

1996-2000 VP Telecom Division - NSI

Managed the Sales and Business Dev, as well as technical leader of 150 project managers, team leaders and software engineers. The division was targeted on: Developing software products and applications (Contact Centers IVR/IVM), providing off-site dedicated software services (Cellular billing system testing), Performing subcontracting of software development projects (Telephony simulators etc.) and other.

EDUCATION

Software Engineer – IDF Israel

Computers Project managers & System Designer – IDF Israel

Tel-Aviv University – Business Development

ARMY EXPERIENCE

Israeli Air-Force, Major, Department Manager – 7 years